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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, DC 20549

**FORM 8-K**

**CURRENT REPORT PURSUANT  
TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported): **November 15, 2006**

**LABOR READY, INC.**

(Exact Name of Registrant as Specified in Its Charter)

**Washington**

(State or Other Jurisdiction of Incorporation)

**001-14543**

(Commission File Number)

**91-1287341**

(IRS Employer Identification No.)

**1015 A Street, Tacoma, Washington**

(Address of Principal Executive Offices)

**98402**

(Zip Code)

**(253) 383-9101**

(Registrant's Telephone Number, Including Area Code)

**Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 7.01. Regulation FD Disclosure**

In connection with a management presentation with analysts and portfolio managers scheduled for November 15, 2006 at 11:30 AM (ET) in New York City, the Company has issued a press release (the "Press Release"), which is attached to this report as Exhibit 99.1. Copies of the slide presentation which will be presented by the Company at the management presentation and generally to members of the financial and investment community from time to time (the "Investor Presentation"), are attached to this report as Exhibit 99.2 and are also available on the Company's website, [www.laborready.com](http://www.laborready.com).

In accordance with General Instruction B.2. of Form 8-K, the information contained in this report (including the Press Release and Investor Presentation) shall not be deemed "Filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall the Press Release or the Investor Presentation be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing. This report will not be deemed a determination or an admission as to the materiality of any information in the report that is required to be disclosed solely by Regulation FD.

**Item 9.01. Financial Statements and Exhibits.**

**(d) Exhibits**

- 99.1. Press Release of Labor Ready, Inc. dated November 15, 2006
- 99.2. Investor Presentation

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

(Registrant)

Date: November 15, 2006

By: /s/ Steven C. Cooper  
Steven C. Cooper  
Chief Financial Officer

FOR IMMEDIATE RELEASE:

**LABOR READY TO PRESENT COMPANY UPDATE  
Reaffirms 2006 Forecasts and Provides 2007 Outlook**

**TACOMA, WA, November 15, 2006**—Labor Ready, Inc. (NYSE: LRW) CEO and President Steve Cooper and CFO Derrek Gafford will review the company's current strategies and operational trends with analysts and portfolio managers at 11:30 a.m. (ET), today in New York City. The presentation will be available on the Labor Ready website (<http://www.laborready.com>) under Investor Relations.

In anticipation of management's presentation, the company reaffirmed its previously released forecast for the fourth quarter of 2006. The company estimates revenue for the fourth quarter to be between \$342 million and \$345 million. Estimated net income per diluted share for the fourth quarter is expected to be between \$.29 and \$.31.

Management also provided their initial outlook for fiscal year 2007. Net income per share for the year is estimated to be between \$1.40 and \$1.45. Estimated revenue for the year is expected to be in the range of \$1.395 to \$1.425 billion. Labor Ready also announced plans to open approximately 40 branch offices in 2007.

The company expects to release its financial results for the fourth quarter ending Dec. 29, 2006 before the market opens on Feb. 1, 2007 and will host a conference call at 8 a.m. (PT) on Feb. 1, 2007. Details for the conference call will be announced separately.

This news release contains forward-looking statements, such as statements about the ranges of revenues, gross margins and net income anticipated for future periods, improvements in safety and workers' compensation claims and costs, strategies for increasing revenue and net income, and other factors that may affect Labor Ready's financial results and operations in the future. Labor Ready's actual results are, however, subject to a number of risks, including without limitation the following: 1) national and global economic conditions; 2) Labor Ready's ability to continue to attract and retain customers and maintain profit margins in the face of new and existing competition; 3) potential new laws and regulations that could have a materially adverse effect on Labor Ready's operations and financial results; 4) significant labor disturbances which could disrupt industries Labor Ready serves; 5) increased costs and collateral requirements in connection with Labor Ready's insurance obligations, including workers' compensation insurance; 6) the adequacy of Labor Ready's financial reserves; 7) Labor Ready's continuing ability to comply with financial covenants in its lines of credit and other financing agreements; 8) Labor Ready's ability to attract and retain competent employees in key positions or to find temporary employees or skilled trade workers to fulfill the needs of our customers; 9) Labor Ready's ability to successfully complete and integrate acquisitions that it may make from time to time; 10) execute strategies for acquired companies; and 11) other risks described in Labor Ready's filings with the Securities and Exchange Commission, including its most recent Form 10-K and Form 10-Q filings.

About Labor Ready

Labor Ready is an international provider of temporary employees for manual labor, light industrial and skilled construction trades, operating under the brand names of Labor Ready, Workforce, Spartan Staffing, and CLP Resources. Labor Ready's customers are primarily small-

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to mid-sized businesses in the construction, warehousing, hospitality, landscaping, transportation, light manufacturing, retail, wholesale, facilities and sanitation industries. Annually, Labor Ready serves approximately 300,000 customers and puts more than 600,000 people to work through its more than 925 branch offices in the United States, Canada, and the United Kingdom. For additional information, visit Labor Ready's website at [www.laborready.com](http://www.laborready.com).

For more information, contact:

Derrek Gafford, CFO  
253-680-8214

Stacey Burke, Director of Corporate Communications  
253-680-8291

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2006  
**LABOR READY**  
 4th Annual **Analyst  
 Meeting**



Nov. 15, 2006  
 Grand Hyatt Hotel  
 New York, NY

## Safe Harbor Statement

### *Cautionary Note about Forward-Looking Statements*

Certain statements made by us in this presentation that are not historical facts or that relate to future plans, events or performances are forward-looking statements within the meaning of the federal securities laws. Our actual results may differ materially from those expressed in any forward-looking statements made by us. Forward-looking statements involve a number of risks and uncertainties including, but not limited to, the risks described in the Company's most recent 10-K and 10-Q filings. All forward-looking statements are qualified by those risk factors.

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# Agenda

- Introductions
- Industry and Market Review
- Brand Fundamentals
- Business Strategies
- Financial Update and Outlook

# Introductions

## Directors

**Bob Sullivan**  
Chairman

**Steve Cooper**

**Gates McKibbin**

**Joe Sambataro**

## Management

**Steve Cooper**  
Chief Executive Officer

**Derrek Gafford**  
Chief Financial Officer

**Bob Breen**  
VP, Strategic Planning

**Stacey Burke**  
Director of Communications

**Darren McCallon**  
Director of Finance

# “We Put People to Work.”

More than 600,000 people employed annually

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**LABOR READY**

*Dependable Temporary Labor.*

808 BRANCHES

The largest supplier of on-demand labor with branch locations in the U.S., Canada and the U.K.

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21 BRANCHES

Supplier of light industrial labor to small and mid-size businesses with locations in Florida and other Southeastern states.

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**SPARTAN**  
STAFFING®

28 BRANCHES

Southeastern supplier of on-demand labor with locations in Florida and other Southeastern states.

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**CLP**  
SKILLED TRADES SOLUTIONS

69 BRANCHES

One of the largest companies focusing exclusively on skilled trades staffing.

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**LABOR READY**  
*Dependable Temporary Labor.*

**CLP**  
SKILLED TRADES SOLUTIONS



**SPARTAN**  
STAFFING®

**LABOR READY**  
*Dependable Temporary Labor.*

# Investment Highlights

- Service leader in blue-collar staffing
- Favorable demographic trends
- Growth platforms in place for two specialty niches
- Industry-leading return on assets and equity
- Available capital to invest in additional growth platforms
- Significant share repurchase program

Labor Ready is the **service leader** in on-demand **blue collar staffing** with promising **growth platforms** in place for skilled trades and light industrial staffing.

LABOR READY  
RECRUITING SERVICES CORP.

CLP

MANPOWER

SPARTAN  
STAFFING SOLUTIONS

LABOUR READY  
RECRUITING SERVICES CORP.



# Strong Management Team

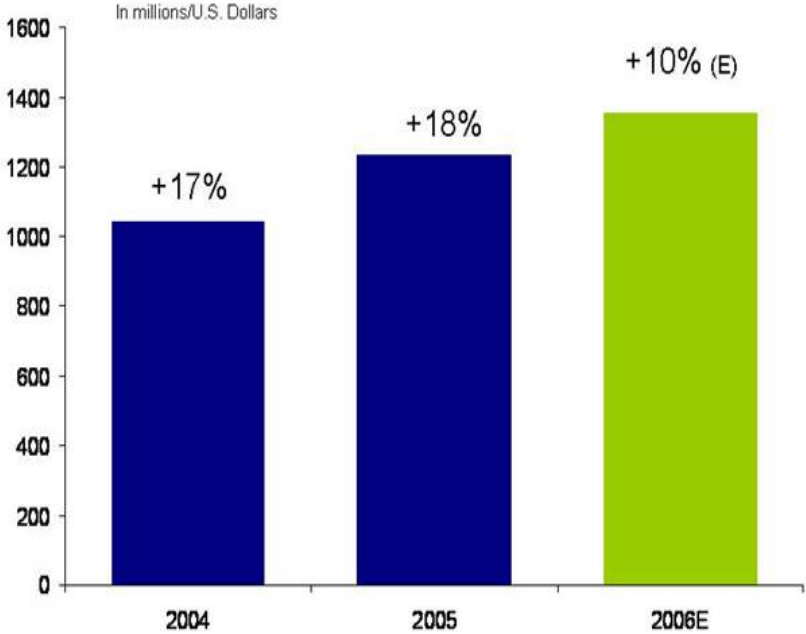
Name	Title	Years with Co.	Years in Industry
Steve Cooper	Chief Executive Officer	8	8
Bob Breen	VP – Strategic Planning	9	9
Chris Burger	Senior VP – Operations	3	22
Steve Cardy	VP – International Ops.	8	8
Jim Defebaugh	Chief Legal Counsel	1	1
Tim Dyn	VP – Spartan Staffing	7	11
Derrek Gafford	Chief Financial Officer	5	5
Wayne Larkin	Senior VP – Operations	8	10
Ric Mercuri	VP – Human Resources	3	3
Ed Nubel	VP – Sales and Marketing	6	19
Billie Otto	Chief Information Officer	8	8
Noel Wheeler	President – CLP Resources	7	38

*12 years  
average  
industry  
experience*

# Financial Highlights

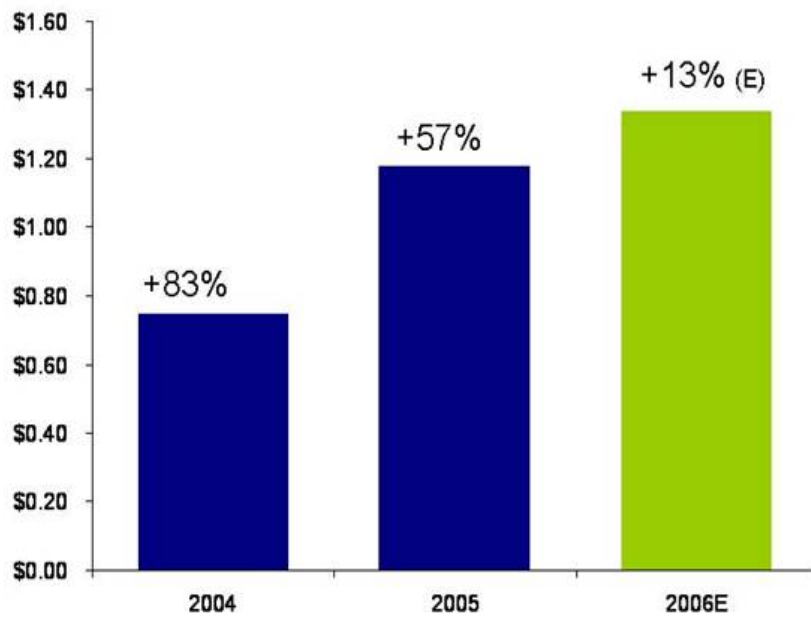


# Consolidated Revenues



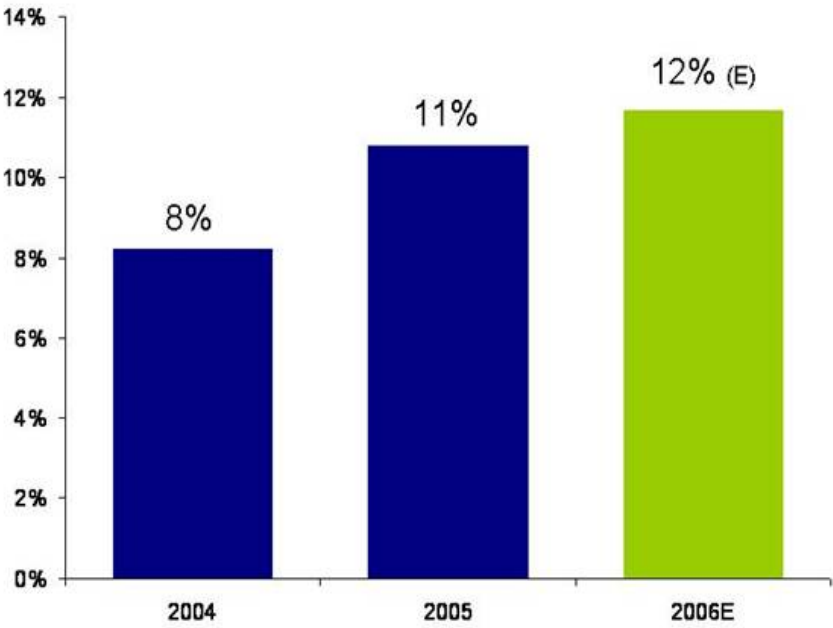
E - Based on management guidance issued on Nov. 15, 2006.

# Net Income per Share



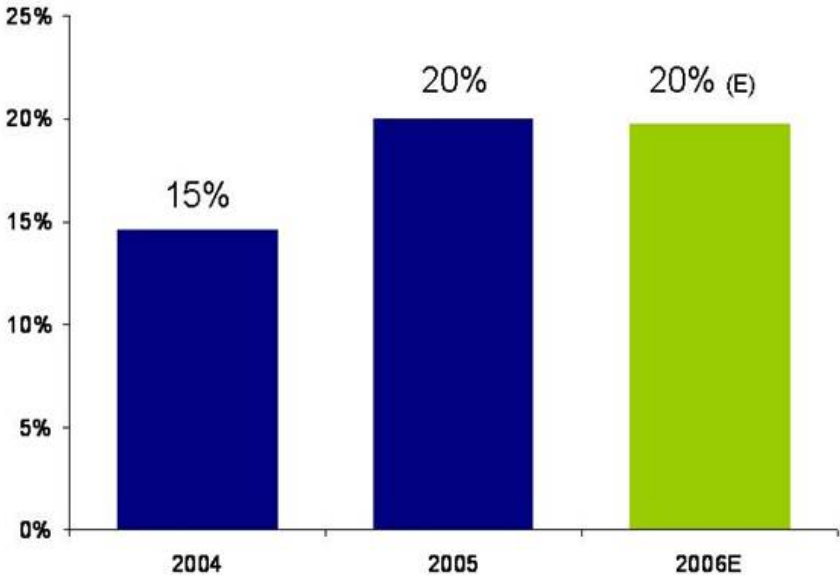
E - Based on management guidance issued on Nov. 15, 2006.

# Return On Assets



E - Based on management guidance issued on Nov. 15, 2006.

# Return On Equity



E - Based on management guidance issued on Nov. 15, 2006.

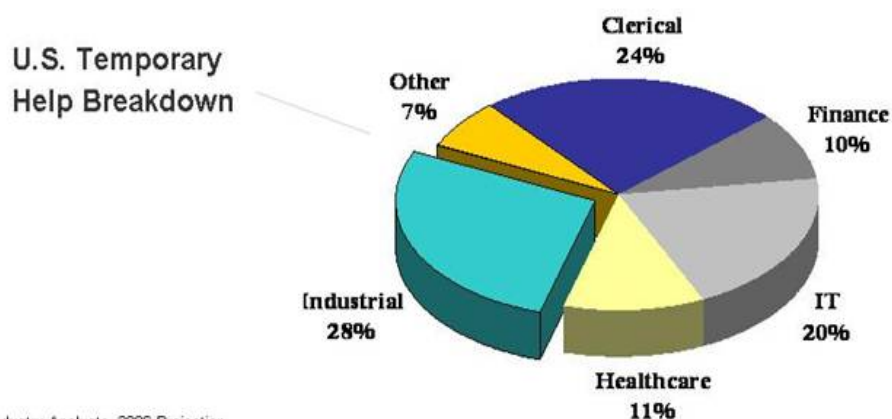


# Market and Industry Review



# Large and Growing Market

- U.S. staffing market: \$131 billion industry (a)
- U.S. temporary help market: \$94 billion (a)
- U.S. industrial temporary help: \$26 billion (b)



(a) Staffing Industry Analysts, 2006 Projection.

(b) Staffing Industry Analysts, 2006 Industrial Staffing Growth Assessment.



# Favorable Long-term Demographics

## Temporary Employment

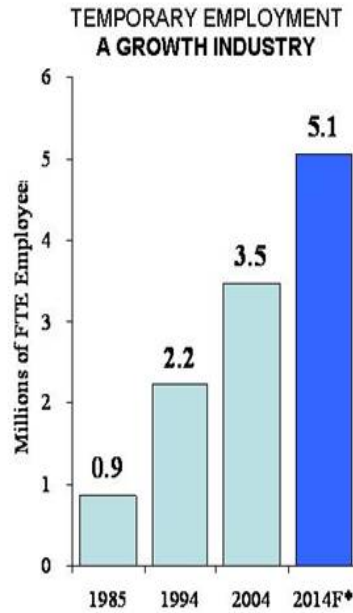
the fastest growing industry over the next decade with 1.6 million new jobs by 2014\*

## Unskilled Jobs

23 of the top 30 fastest growing occupations\*

## Construction

the only U.S. goods-producing industry with employment growth during the next decade\*



\* Source: Bureau of Labor Statistics, 2014 Projections.

LARDON READY

CLP

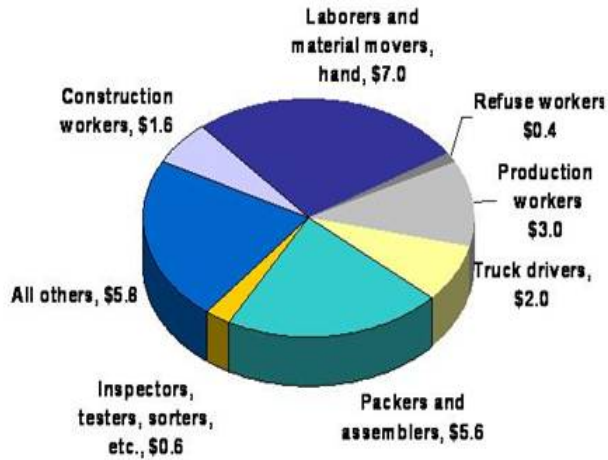
WARRINGTON

SPARTAN

LARDON READY

# Industrial Temporary Help <sup>(a)</sup>

- Industrial: \$26 billion, largest of any staffing segment <sup>(a)</sup>
- Robust growth of 6.4% per year expected over next decade <sup>(a)</sup>



(a) Staffing Industry Analysts, 2006 Industrial Staffing Growth Assessment. Figures represent estimated market total in billions.

# Brand Fundamentals



# Brand Overview



ON-DEMAND LABOR	LIGHT INDUSTRIAL	SKILLED TRADES
Short Assignments	Longer Assignments	Longer Assignments
All Industries	Manufacturing & Warehousing	Construction
\$6-\$7 per Hour Wage Rate Daily Pay	\$7-\$8 per Hour Wage Rate Weekly Pay	\$12-\$18 per Hour Wage Rate Weekly Pay
90% of Marketing Focused on Customers	Marketing Efforts Split 50/50 Between Customers and Workers	Marketing Efforts Split 50/50 Between Customers and Workers
Small-Medium Customers	← Small-Medium Customers →	Small-Medium Customers

# On-Demand Labor



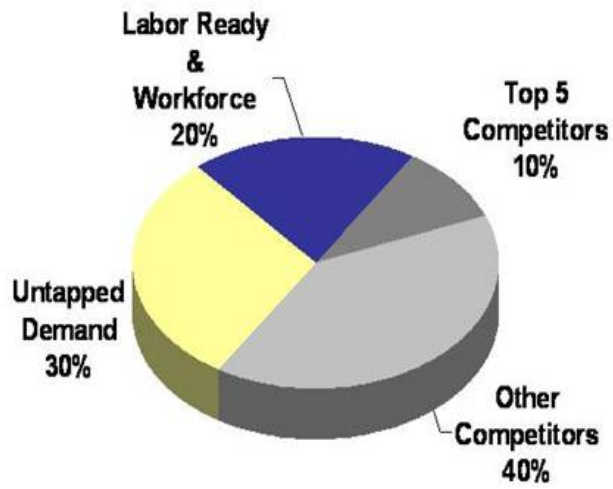
The largest supplier of on-demand manual labor with 829 branch locations in the U.S., Canada and the U.K.



# On-Demand Labor



Estimated U.S. market: \$6-7 billion (a)



(a) Company research estimates.



# On-Demand Labor



<b>Customers</b>	<b>Workers</b>
<ul style="list-style-type: none"> <li>• ~ 300,000 customers</li> <li>• ~ 400 industries served</li> <li>• Small to medium-sized businesses</li> </ul>	<ul style="list-style-type: none"> <li>• ~ 575,000 employees in 2005</li> <li>• Short employment span (130 hours per year)</li> <li>• Daily dispatch and pay</li> </ul>
<b>Value Proposition</b>	<b>Value Proposition</b>
<ul style="list-style-type: none"> <li>• Access to workers on short notice</li> <li>• Convenience and flexibility</li> <li>• Compliance and administration</li> </ul>	<ul style="list-style-type: none"> <li>• Fast access to work and pay</li> <li>• Minimal experience requirements</li> <li>• Bridge to full-time employment</li> </ul>

# On-Demand Labor

## 2006 Sales Trends by Geography



**Northwest**  
 53 Branches  
 +9% of Sales  
 YTD +15%

C	M	T	W	R	S
33	22	9	12	7	17

**Central**  
 109 Branches  
 11% of Sales  
 YTD +3%

C	M	T	W	R	S
20	32	10	13	7	18

**Canada**  
 41 Branches  
 4% of Sales  
 YTD +0%

C	M	T	W	R	S
16	27	25	12	6	14

**United Kingdom**  
 49 Branches  
 3% of Sales  
 YTD -1%

C	M	T	W	R	S
7	27	20	16	4	26

**Southwest**  
 156 Branches  
 23% of Sales  
 YTD +7%

C	M	T	W	R	S
35	16	8	10	7	24

**Northeast**  
 168 Branches  
 17% of Sales  
 YTD +1%

C	M	T	W	R	S
21	23	15	12	10	19

**Southeast**  
 175 Branches  
 22% of Sales  
 YTD -2%

C	M	T	W	R	S
41	11	13	8	9	18

**South Central**  
 78 Branches  
 11% of Sales  
 YTD +27%

C	M	T	W	R	S
25	25	10	12	8	20



**Industry Mix / Growth Legend**

Construction	Manufacturing	Transportation	Wholesale	Retail	Services/Other
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Color represents year to date sales growth

Growing	Declining
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Numbers represent percentage of sales in industry over preceding 12 months.



# Light Industrial



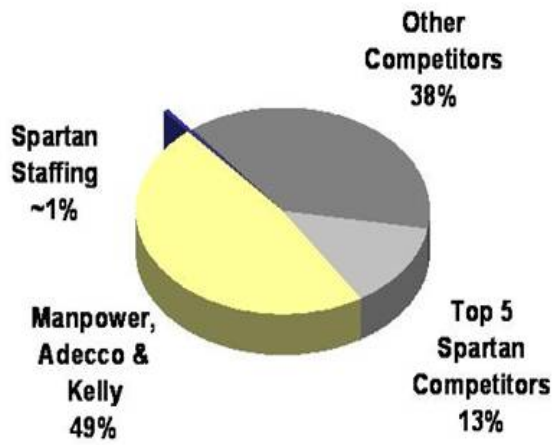
Rapidly growing supplier of light industrial workers to small and mid-size businesses with 28 locations in Florida and other Southeastern states.



# Light Industrial



Estimated U.S. market: \$9 billion (a)



(a) Staffing Industry Analysts 2006 Industrial Staffing Growth Assessment and company research estimates.

# Light Industrial



<b>Customers</b>	<b>Workers</b>
<ul style="list-style-type: none"><li>• Manufacturers, Warehouses, Distribution Centers, Transportation Firms</li><li>• Small to medium-sized businesses</li></ul>	<ul style="list-style-type: none"><li>• ~6,000 workers in 2005</li><li>• Skills and proven reliability</li><li>• Longer term assignments</li></ul>
<b>Value Proposition</b>	<b>Value Proposition</b>
<ul style="list-style-type: none"><li>• Manage labor costs through volatility of seasons and projects</li><li>• Access to quality skilled workers</li><li>• Industry knowledge and experience</li></ul>	<ul style="list-style-type: none"><li>• Access to continuous employment</li><li>• Variety of assignments &amp; projects</li><li>• Competitive pay and benefits</li></ul>

# Light Industrial

## 2006 Sales Trends by Geography



South Central  
8 Branches  
19% of Sales  
YTD +132%



Southeast  
21 Branches  
81% of Sales  
YTD +28%

# Skilled Trades



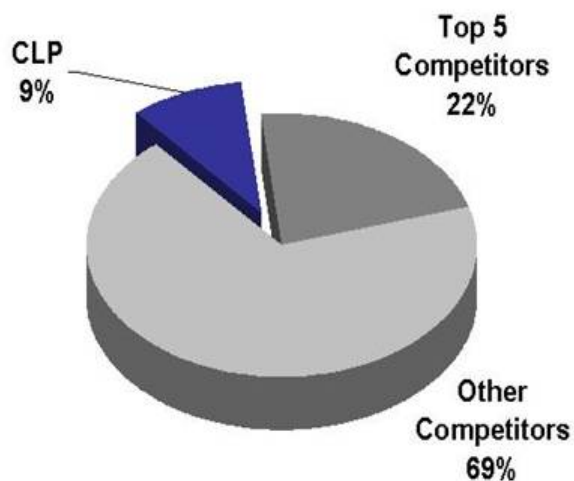
One of the nation's largest suppliers of skilled trades construction staffing with 69 locations in 22 U.S. states.



# Skilled Trades



Estimated U.S. market: \$1.6 billion (a)



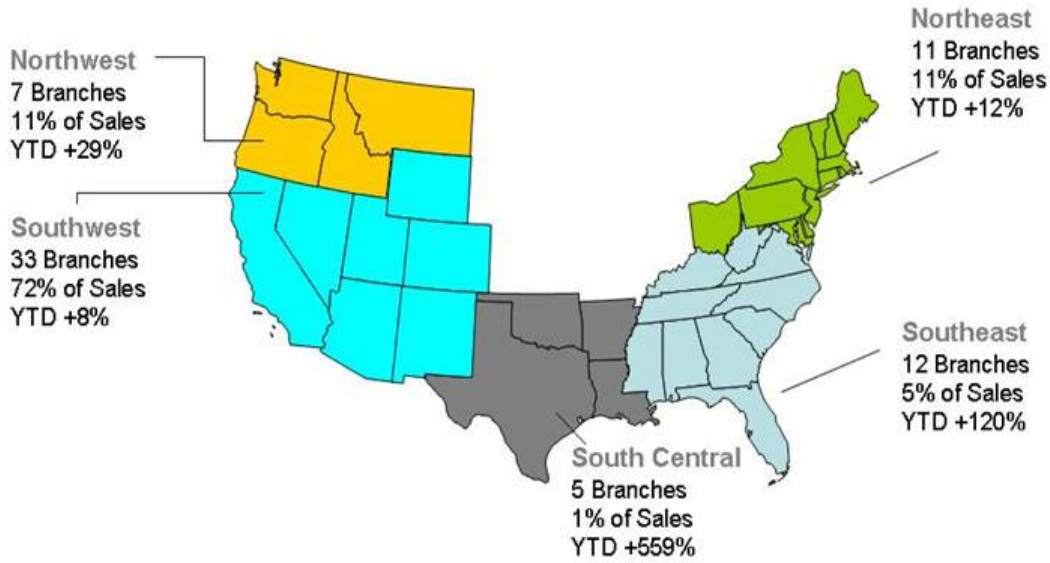
(a) Staffing Industry Analysts, 2006 Industrial Staffing Growth Assessment.

Customers	Workers
<ul style="list-style-type: none"> <li>• ~ 5,000 customers</li> <li>• Commercial and residential contractors</li> <li>• Small to medium-sized businesses</li> </ul>	<ul style="list-style-type: none"> <li>• ~ 10,000 employees in 2005</li> <li>• 25% of workers have more than two years tenure with CLP</li> <li>• Extensive skills and background testing</li> </ul>
Value Proposition	Value Proposition
<ul style="list-style-type: none"> <li>• Manage labor costs through volatility of seasons and projects</li> <li>• Access to quality skilled workers</li> <li>• Industry knowledge and experience</li> </ul>	<ul style="list-style-type: none"> <li>• Access to continuous employment</li> <li>• Variety of assignments and projects</li> <li>• Competitive pay and benefits</li> </ul>

# Skilled Trades



## 2006 Sales Trends by Geography








# Business Strategies

# Key Business Strategies

 1 Grow same branch revenues and profits

 2 Expand into new markets

 3 Diversify services and brands

# Grow Same Branch Revenues & Profits



- Sales Development & Customer Service
  - Sales Culture and Accountability
  - Customer Service Standards
  - New Front-end System
- Employee Development
  - Leadership Development Key for Growth
  - Quality Employee Contact with Customers
- Enhanced Workforce
  - Retaining High Quality Workers
  - Improved Efficiency in Recruiting Workers

# Expand into New Markets



## Opening 250 New Branches Over Next 5 Years

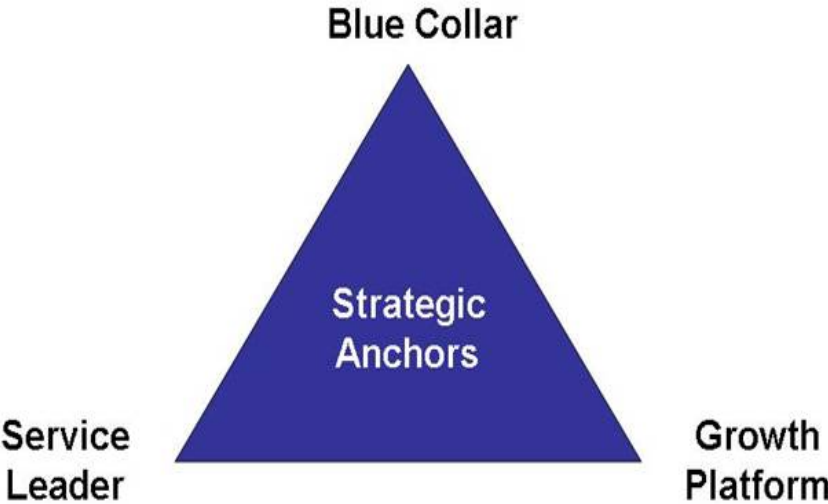
- Hold openings to 5% of base in any one year:
  - Limits dilution to current earnings
  - Keeps field management focused on growing our existing branches
  - Avoids over-investment in the event of economic downturn
  - Consistent approach to levels of investment for new operations

# Expand into New Markets



- Resource Allocation
  - How We Decide Where to Expand
    - Market potential and return on investment
    - Human capital availability and readiness
    - Speed to breakeven
    - Track record of successful new branch expansion

# Diversify Services and Brands



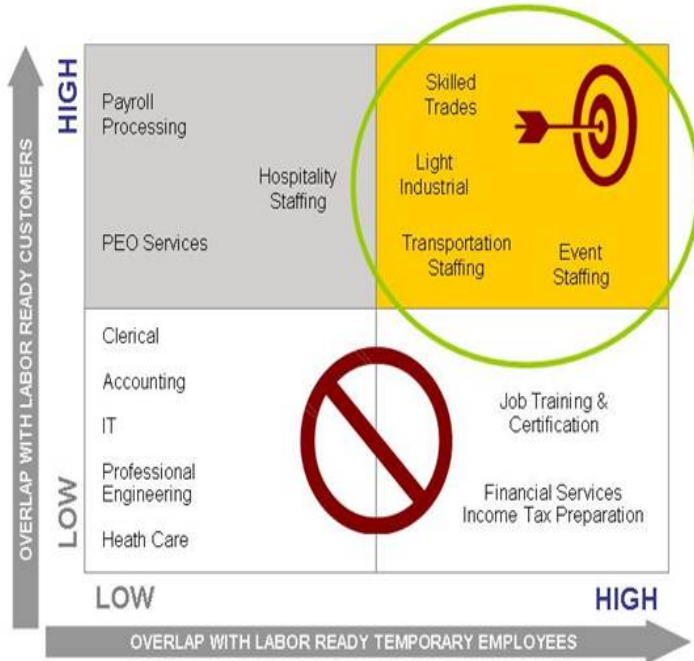
# Diversify Services and Brands



- Acquisition Qualifiers
  - Fits our strategic anchors
  - Aligns with our values and operational structure
  - Does not exceed our capacity to absorb financially or operationally; free of financial or legal difficulties
  - Meets our return on investment requirements

# Targeted Diversification

3





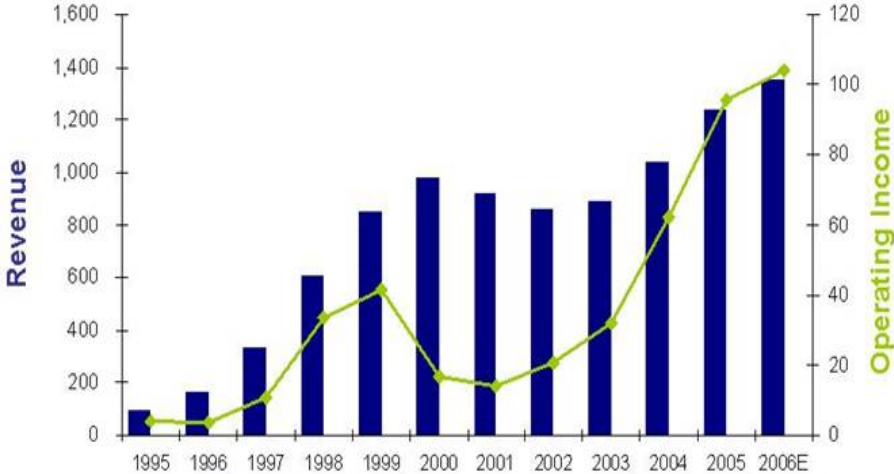


# Financial Review

2007 Outlook

# Long-Term Growth

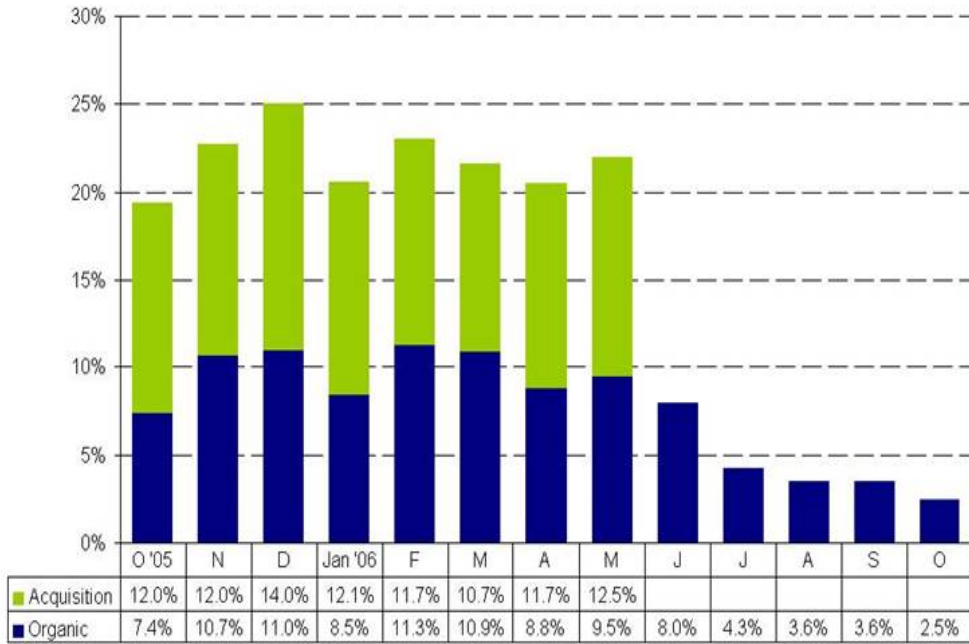
Annual Revenue and Operating Income (in \$M)



No. of Branches	106	200	316	486	687	816	756	748	779	815	887	926
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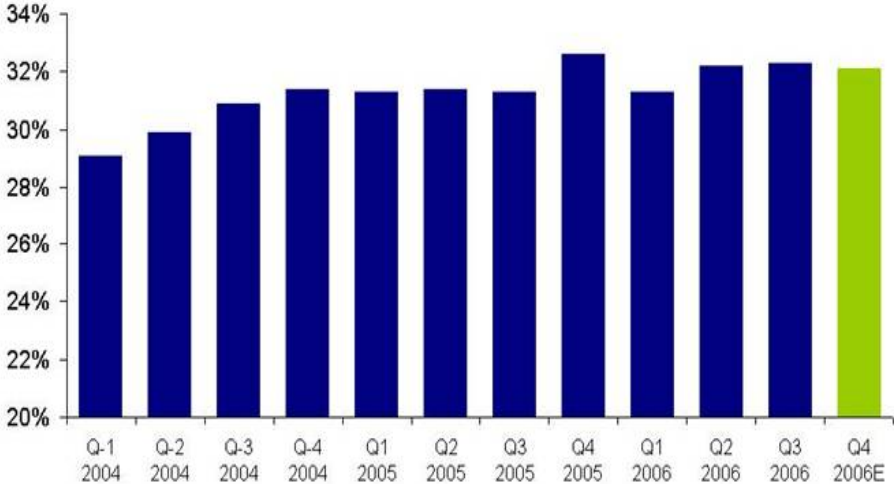
E - Based on management guidance issued on Nov. 15, 2006.

# Monthly Sales Growth Trends



# Consistent Gross Margin

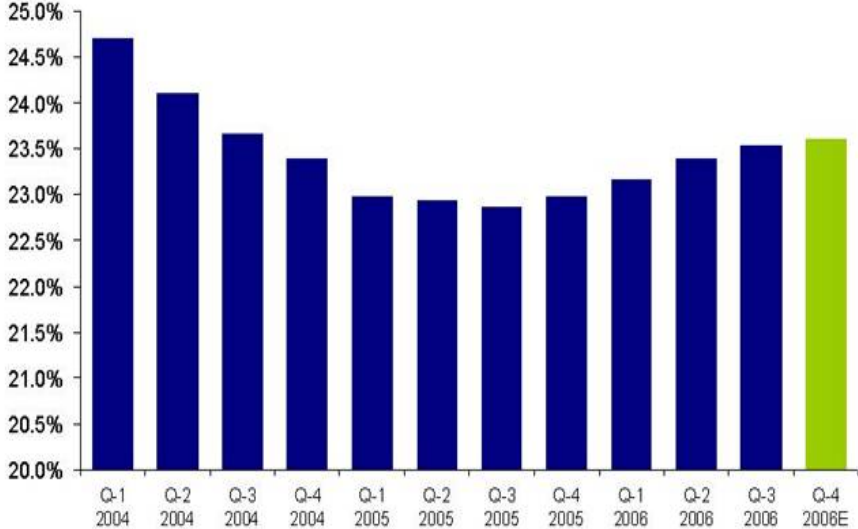
Gross Margin as a Percentage of Revenue



E - Based on management guidance issued on Nov. 15, 2006.

# Selling, General & Admin. Costs

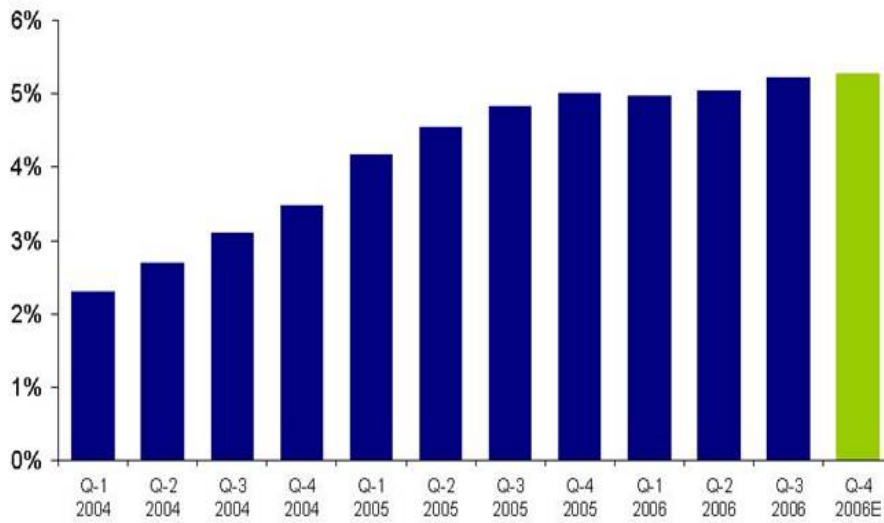
Trailing four quarters as a percentage of revenue



E - Based on management guidance issued on Nov. 15, 2006.

# Net Income


Trailing four quarters as a percentage of revenue



E - Based on management guidance issued on Nov. 15, 2006.

# Key Business Strategies

 1 Grow same branch revenues and profits

 2 Expand into new markets

 3 Diversify services and brands

# Branch Profit Potential



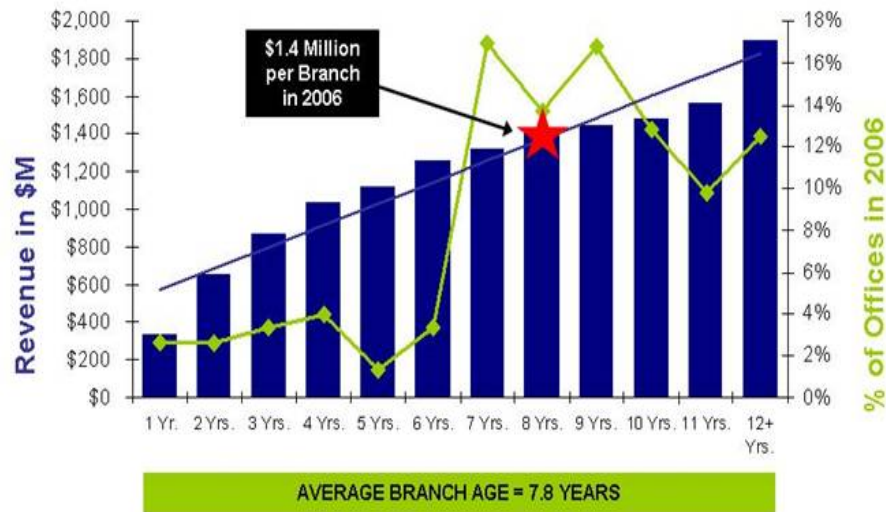
	BRANCH VOLUME		GROWTH
<b>Revenue</b>	\$1,500,000	\$1,700,000	\$200,000
<b>Gross Profit</b>	450,000	510,000	60,000
Gross Profit Margin	30.0%	30.0%	30.0%
<b>Branch Expenses</b>	236,000	256,000	20,000
As a % of Revenue	15.7%	15.1%	10.0%
<b>Operating Income</b>	\$214,000	\$254,000	\$40,000
Operating Income Margin	14.3%	14.9%	20.0%



# Branch Maturity Drives Revenue



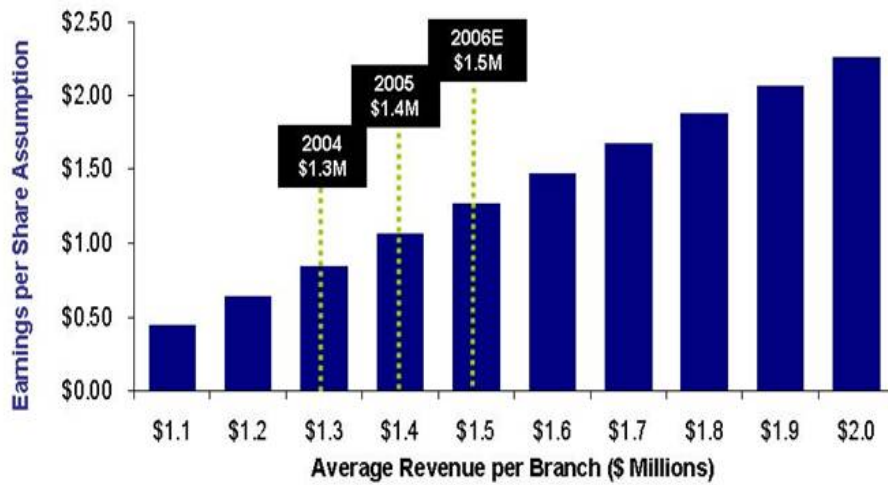
Branch Revenue and Maturity (2003 – 2005 Avg.)



Excludes closed locations and acquired locations from Spartan Staffing and CLP Resources.

# Operating Leverage Drives Profits

Earnings Per Share Sensitivity Analysis (a)



(a) Earnings per share sensitivity analysis based on 900 branches, 31.0% gross profit margins, management's estimates of fixed and variable expenses, regional and back office overhead and related assumptions, at varying levels of per office revenues.

E - Based on management guidance issued on Nov. 15, 2006.

# New Branch Economics

2



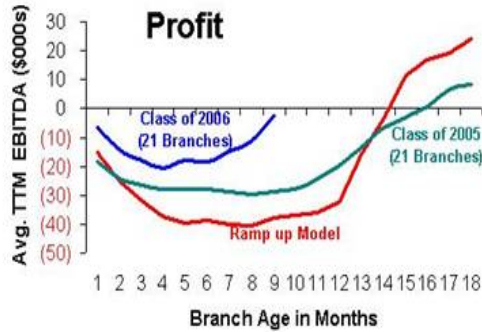
Capital Expenditure Costs	\$35,000	\$50,000	\$70,000
Revenue Expectations (in thousands)			
Gross Margins	30-32%	22-24%	28-30%
Initial Expense Structure	\$12,000 per Mo.	\$15,000 per Mo.	\$25,000 per Mo.
Targeted Breakeven Period	14 Months	16 Months	19 Months
Mature Branch Profitability <sup>a</sup>	12%	12%	12%
Targeted After-tax Return on Investment	35%	35%	35%

<sup>a</sup>Targeted branch-level profitability as a percentage of revenues in the fourth year of operation. Excludes regional and corporate costs, depreciation, amortization, interest and taxes.

# On-Demand Labor



## New Branch Performance (2005-2006)



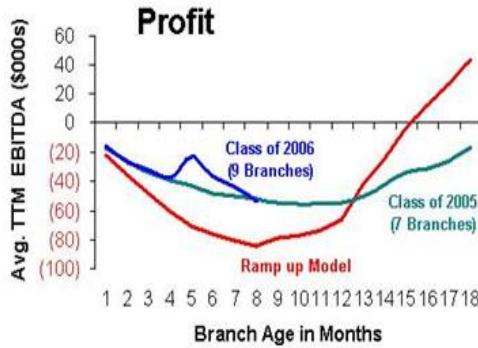
### New Locations Planned for 2007:

- 10–20 new Labor Ready and Workforce locations
- Throughout North America
- No new locations planned for UK in 2007

# Light Industrial



## New Branch Performance (2005-2006)



## New Locations Planned for 2007:

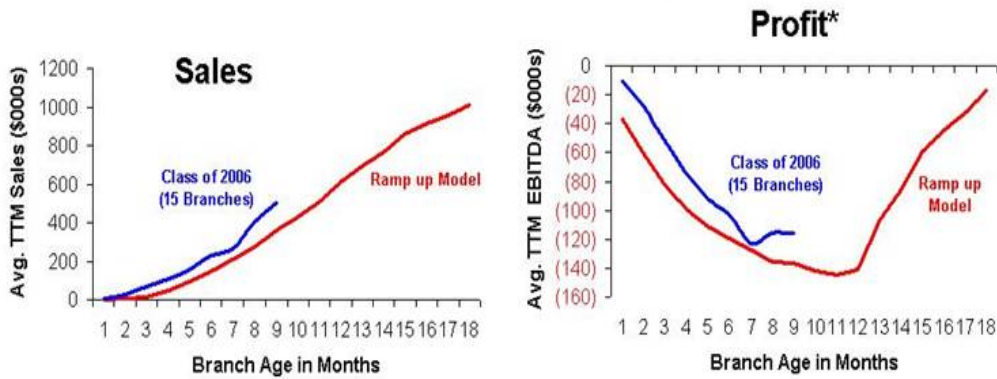
8-10 new locations

Spread evenly throughout the year

# Skilled Trades



## New Branch Performance (2005-2006)



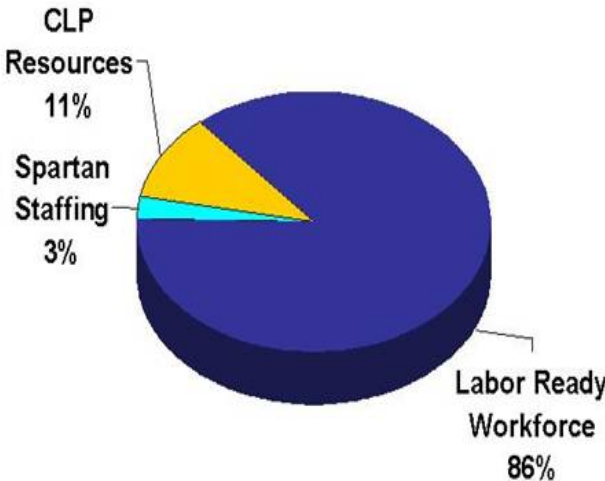
## New Locations Planned for 2007:

12-15 new locations

Spread evenly throughout the year

\* Both the model and class of 2006 actual results include an \$8,000 monthly allocation for the cost of a sales representative.

# 2006 Sales Breakdown by Brand



# 2007 Financial Outlook

	2006 <sup>E</sup>	2007 Forecast <sup>E</sup>
<b>Revenues</b>	<b>\$1,353 - 1,356</b>	<b>\$1,395 - \$1,425</b>
Organic Growth	5% - 6%	3% - 5%
Acquisition Growth	4%	-
Total Revenue Growth	9 - 10%	3% - 5%
<b>Net Income</b>	<b>\$70 - \$71</b>	<b>\$73 - \$75</b>
Net Income Growth	12% - 14%	4% - 6%
<b>Net Income per Share</b>	<b>\$1.32-\$1.34</b>	<b>\$1.40 - \$1.45</b>
<b>Capital Expenditures</b>	<b>~\$12</b>	<b>\$8 - \$10</b>

Amounts in millions of U.S. dollars, except per share amounts.

E - Based on management guidance issued on Nov. 15, 2006. 2007 Forecast assumes 52 million weighted average shares outstanding.



# Strong Balance Sheet

	Q3 2006	Q4 2005
Cash and investments	\$160M	\$176M
Current ratio	3.4	3.2
Restricted cash	\$152M	\$153M
Workers' compensation reserve	\$185M	\$168M
Long-term debt	\$ 1M	\$ 2M
Shareholders' equity	\$357M	\$349M

# Investment Highlights

- Service leader in blue-collar staffing
- Favorable demographic trends
- Growth platforms in place for two specialty niches
- Industry-leading return on assets and equity
- Available capital to invest in additional growth platforms
- Significant share repurchase program

Labor Ready is the **service leader** in on-demand **blue collar staffing** with promising **growth platforms** in place for skilled trades and light industrial staffing.